

Town of Scituate

Community Electricity Aggregation Launch & Customer Notification Period

January to March 2023

Our Massachusetts Team



Philip Carr
NE Managing Director;
Energy Sales



Stefano Loretto
Business Development
Director; Supplier Relations



John P. O'Rourke
Director of Marketing &
Municipal Affairs



Patrick Roche
Director of Innovation;
Renewable Energy Policy

The Massachusetts customer-facing team is backed by a staff of over 40 professional, analytical, research, customer service and administrative personnel.

Good Energy has close working relationships with Green Energy Consumers Alliance and Sustainable Energy Advantage for renewable energy strategic planning, market analysis and procurement.

Good Energy, L.P.

Good Energy combined 20 years of national experience with local expertise to develop a winning team.

The Massachusetts Good Energy Team has been in the market since January 2014 and has 65 MA clients.

The Team operates the largest aggregation in MA with 25 municipalities: MASS CEA

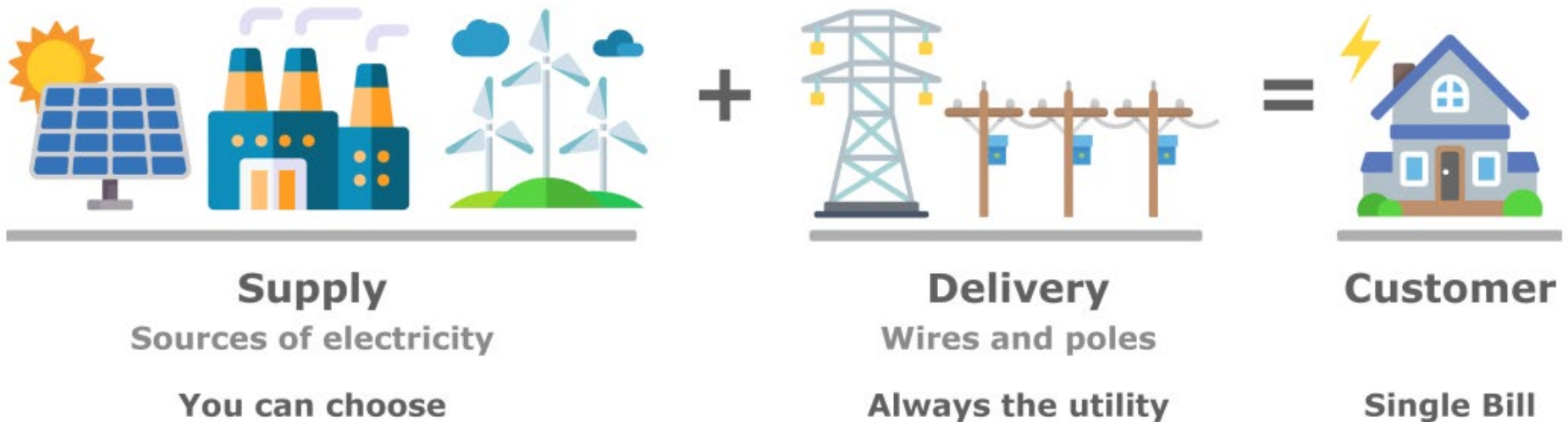


Good Energy aggregation plans in Massachusetts

AGGREGATION PLAN SUMMARY			
<i>Plan Status</i>	<i>#</i>	<i>Population</i>	<i>Households</i>
Active	45	1,090,566	427,656
Current Launches	7	123,843	45,528
DPU Plans pending approval	3	132,379	14,594
Plans in development	4	35,966	12,329
New committed clients	6	192,198	73,523
TOTALS	65	1,574,952	573,630

Aggregation deals only with the electric supply.

National Grid/Eversource is responsible for maintaining and servicing the electric system infrastructure and billing aggregation customers. The only changes on the bill include the name of the electric supplier and the rate charged.



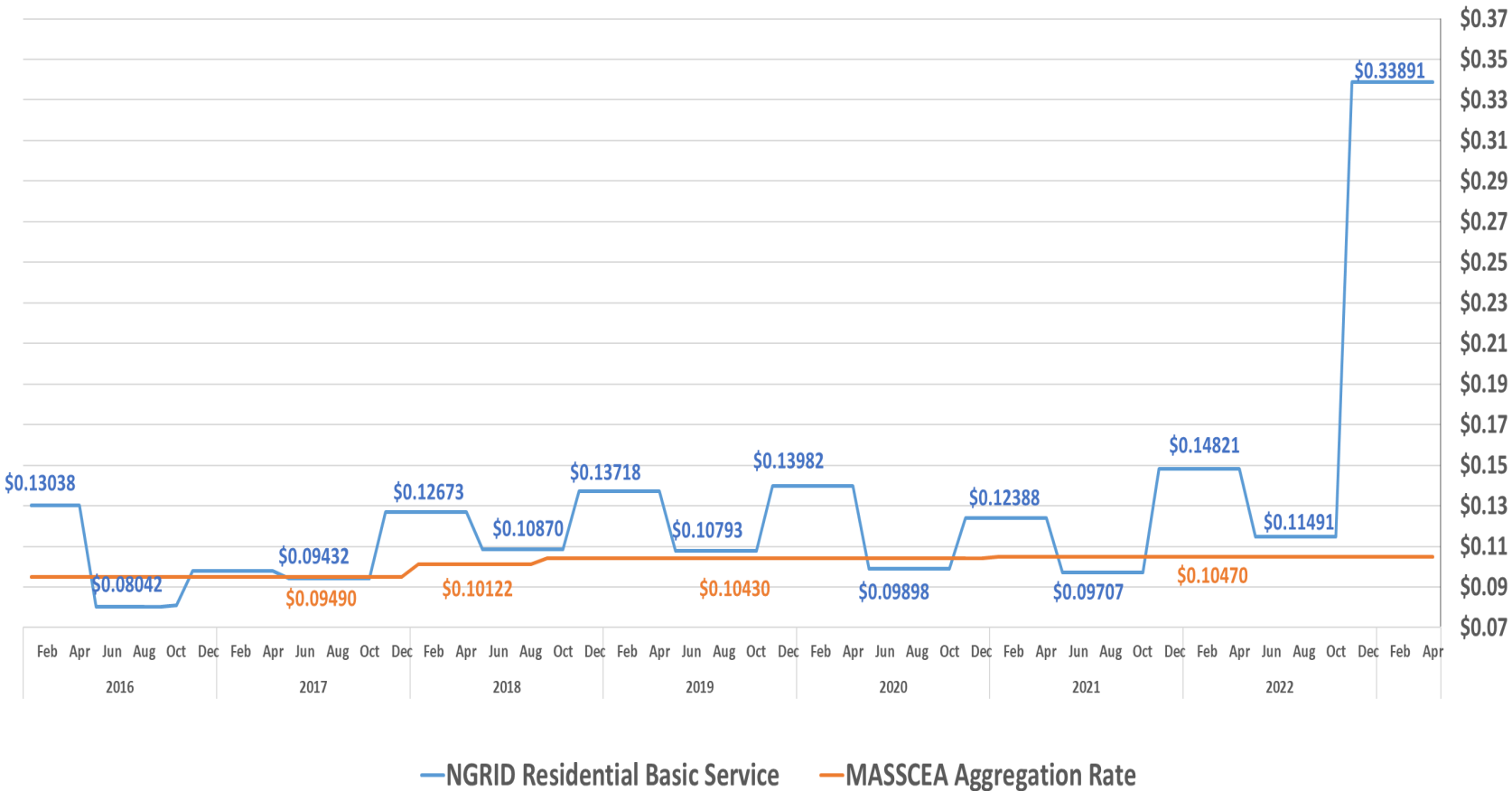
Community Electricity Aggregation Goals

Primary goals include providing residents and businesses:

- More competitive electricity choices;
- Longer term, stable electricity rates;
- Potentially lower electricity rates (although savings cannot be guaranteed);
- More renewable electricity in the standard (default) and optional products generated by New England renewable energy facilities.
- Increased consumer protection against unscrupulous retail marketers of electricity.

Future savings are not guaranteed

Comparing National Grid Residential Basic Service rate to MASSCEA Aggregation Rate



Disclaimer: There is no guarantee of savings under CEA as compared to your utility’s basic service rate because the utility electric supply charge changes every six months for residential and small business customers and every three months for large business customers.



Town of Scituate

You will be automatically enrolled in the Scituate Community Choice Electricity product, "Scituate Standard", unless you affirmatively opt out by mailing and postmarking the enclosed opt-out card by **February 18, 2023**.

January 16, 2023

Dear Scituate Electricity Customer,

The Town of Scituate is offering a program called Scituate Community Choice Electricity. The Program is a carefully designed alternative to your current electricity supply options, which includes those offered by National Grid and other third-party electricity suppliers. Through the Program, Scituate aims to provide electricity products that increase our community's renewable energy use and reduce carbon pollution.

— Anthony Vegnani, Chair, Scituate Select Board

YOUR OPTIONS

Your participation in the Program is voluntary and you can leave the Program at any time without penalties or fees.

1 Automatically enroll in Scituate Standard, with 10% voluntary renewable energy content

If you take no action, you will be automatically enrolled in the default product, Scituate Standard, starting on your March 2023 meter read. The electricity supplier for the Scituate Community Choice Electricity program is Direct Energy Services (Direct Energy).

2 Choose to enroll in another Scituate product with more or less renewable energy content

To choose a different product, call the Program's electricity supplier, Direct Energy, at (866) 968-8065, or submit a request at Electricity.ScituateMA.org

3 Choose to continue with National Grid Basic Service

To remain with National Grid Basic Service for your electricity supply, you must opt out. To opt out before being automatically enrolled you must take one of the following actions before **February 18, 2023**:

Postmark and mail the enclosed opt-out card

or

call Direct Energy at (866) 968-8065

or

submit the opt-out form at Electricity.ScituateMA.gov

PRODUCT SUMMARY

	National Grid Basic Service (if you opt out)	Scituate Basic	Scituate Standard (automatic)	Scituate Plus
Price	33.891 ¢/kWh - Residential 32.287 ¢/kWh - Small Business 22.899 ¢/kWh - Large Business*	16.310 ¢/kWh	16.710 ¢/kWh	17.850 ¢/kWh
Voluntary Renewable Energy Content	Meets MA renewable energy requirements	Meets MA renewable energy requirements	Adds 10% voluntary renewable energy (MA Class I RECs)	Adds voluntary renewable energy (MA Class I RECs) to total 100%
Duration	November 1, 2022 to April 30, 2023 *Large Business: February 1 to April 30, 2023	Enrollment to December 2024	Enrollment to December 2024	Enrollment to December 2024

The Program cannot guarantee savings compared to National Grid Basic Service for the duration of the Program pricing because future Basic Service rates are unknown.

Program prices could also increase as a result of a change in law that results in a direct material increase in costs during the term of the electric supply contract. A commission fee of \$0.001 per kilowatt hour (kWh) for the aggregation consultant is included in all Program rates, of which \$0.000025 per kWh will be paid to the Metropolitan Area Planning Council. Scituate Community Choice Electricity rates also include taxes which are billed as part of the power supply charge.

Scituate Community Choice Electricity rates apply to service beginning and ending on the days of the month that your meter is read. Rates indicated above are for Supply Services only.

Some products contain additional Renewable Energy Certificates (RECs) above that required by MA law. The additional RECs qualify for MA Class I designation from generation located within, or delivered to, New England.

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ANSWERS TO FREQUENTLY ASKED QUESTIONS

- Scituate Community Choice Electricity does not replace National Grid as your electric utility. National Grid will continue to deliver electricity, repair outages, and manage all billing.
- You can switch to a different Program supply product any time after you've enrolled.
- You can leave the Program any time after you have enrolled, with no early termination fees. If you leave the Program, your account(s) will be returned to National Grid's Basic Service on the next available meter read.
- Budget Plan or Eligible Low-Income delivery rate consumers will continue to receive those benefits from National Grid.
- Solar Electricity Consumers will not be impacted and will continue to receive their net metering credits while participating in the Program.
- Exit Terms for Basic Service: There is no penalty charge for leaving National Grid's Basic Service, however, Large Business customers (G-2 and G-3) may receive a reconciliation charge or credit.
- **Information about Basic Service**: visit www.mass.gov/info-details/basic-service-information-and-rates, or call National Grid at (800) 322-3223.
- If you are receiving electricity supply from a competitive supplier and believe you have received this opt-out letter in error, you must sign and return the enclosed opt-out card. This will ensure you continue to receive your electricity from that competitive supplier and prevent any possible early termination fees.
- Tax-exempt small business customers must provide a copy of their Energy Exemption Certificate directly to Direct Energy via email at usn.taxexemption@directenergy.com, fax at (800) 504-7428, or mail at Direct Energy, Attn: USN Tax Exemption Dept, PO Box 180, Tulsa OK 74101-0180 in order to maintain their tax-exempt status.

CUSTOMER SUPPORT & MORE

For more information or customer support, please visit Electricity.ScituateMA.gov, or call (833) 828-3222.

Who can participate in the aggregation?

During the required initial 30-day Customer Notification Period all Eligible Customers will receive a Customer Notification Letter approved by the Department of Public Utilities that explains the aggregation. Eligible Customers primarily include Basic Service customers of the National Grid/Eversource and do not include any customer that has already chosen a third-party electric supplier.

After the required initial 30-day Customer Notification Period, participants can opt-out of the aggregation at any time without penalty or termination fees.

Is there any risk of inferior service from National Grid/Eversource?

No. Since electricity deregulation in the late 1990's, utilities have divested all generation assets, are neutral concerning the electric supplier and provide a consistent level of service across all customers.

Are budget billing and discount programs available?

Yes. Any budget billing and discount programs offered by National Grid/Eversource continue for participants in the aggregation.

Is there a tax deduction for the purchase of renewable energy?

Yes. When the Renewable Energy Certificates (RECs) are sourced through Green Energy Consumers Alliance, a Boston-based nonprofit organization, the cost of the RECs for the optional Plus product with 100% renewable energy that is more than the cost of the Basic product, is tax deductible.

John P. O'Rourke

Director of Marketing and Municipal Affairs

john.orourke@goodenergy.com

413-548-0999