

**FINANCIAL FORECAST COMMITTEE MEMBERS:** Town Administrator James Boudreau; Select Board Member Vice Chair Andrew Goodrich; Finance Director/Town Accountant Nancy Holt; Treasurer Collector Pamela Avitabile; Director of Assessing Joseph DiVito; School Committee Member Peter Gates; Superintendent of Schools William Burkhead; Director of School Finance and Business Robert Dutch; Capital Planning Committee Chair Christopher Carchia and Advisory Committee Chair James Gilmore

## Adopted Forecast February 2023

### FORECASTING MODEL

	Notes	Actual FY 2020	Actual FY 2021	Actual FY 2022	Budget FY 2023	Proposed FY 2024	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028
<b>SOURCES</b>										
Prior Year		\$ 55,646,272	\$ 58,023,354	\$ 63,038,371	\$ 66,217,628	\$ 70,298,731	\$ 73,256,199	\$ 75,887,604	\$ 78,584,794	\$ 81,349,414
Override										
2.5% Increase		\$ 1,391,157	\$ 1,450,584	\$ 1,575,959	\$ 1,655,441	\$ 1,757,468	\$ 1,831,405	\$ 1,897,190	\$ 1,964,620	\$ 2,033,735
New Growth		\$ 985,925	\$ 1,223,712	\$ 1,603,298	\$ 2,425,662	\$ 1,200,000	\$ 800,000	\$ 800,000	\$ 800,000	\$ 800,000
<b>TOTAL LEVY</b>		\$ 58,023,354	\$ 60,697,650	\$ 66,217,628	\$ 70,298,731	\$ 73,256,199	\$ 75,887,604	\$ 78,584,794	\$ 81,349,414	\$ 84,183,149
Cherry Sheet/State Aid	[1]	\$ 8,544,416	\$ 8,783,368	\$ 8,526,303	\$ 8,818,920	\$ 9,195,995	\$ 9,195,995	\$ 9,195,995	\$ 9,195,995	\$ 9,195,995
Septic Loan Program		\$ -	\$ -	\$ 10,962	\$ 12,344	\$ 12,347	\$ 12,348	\$ 12,349	\$ 12,351	\$ 12,354
Local Receipts	[13]	\$ 6,901,674	\$ 7,462,124	\$ 7,645,165	\$ 5,463,049	\$ 5,696,412	\$ 5,696,412	\$ 5,696,412	\$ 5,696,412	\$ 5,696,412
Enterprise Indirect costs	[12]	\$ 940,225	\$ 994,161	\$ 1,098,382	\$ 1,197,398	\$ 1,203,491	\$ 1,227,561	\$ 1,252,112	\$ 1,277,154	\$ 1,302,697
Overlay Surplus		\$ -	\$ -				\$ -	\$ -	\$ -	\$ -
Rooms Occupancy Tax		\$ 104,145	\$ 135,953	\$ 180,519	\$ -	\$ 50,000				
Meals Tax		\$ 265,581	\$ 257,388	\$ 233,019	\$ 230,000	\$ 230,000	\$ 230,000	\$ 230,000	\$ 230,000	\$ 230,000
<b>TOTAL ALL REVENUE</b>		\$ 74,779,395	\$ 78,330,644	\$ 83,911,978	\$ 86,020,442	\$ 89,644,444	\$ 92,249,920	\$ 94,971,662	\$ 97,761,326	\$ 100,620,608
<b>USES</b>										
Offsets	[1]	\$ 22,973	\$ 29,809	\$ 32,544	\$ 40,334	\$ 42,403	\$ 42,403	\$ 42,403	\$ 42,403	\$ 42,403
State & County Charges	[1]	\$ 652,629	\$ 648,239	\$ 645,744	\$ 661,383	\$ 767,846	\$ 806,238	\$ 846,550	\$ 888,878	\$ 933,322
Overlay		\$ 231,767	\$ 261,477	\$ 276,609	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000
Economic Development		\$ 49,000	\$ 31,000	\$ 34,500	\$ 46,000	\$ 46,000	\$ 46,000	\$ 46,000	\$ 46,000	\$ 46,000
<b>TOTAL USES</b>		\$ 956,368	\$ 970,526	\$ 989,397	\$ 1,047,717	\$ 1,156,249	\$ 1,194,641	\$ 1,234,953	\$ 1,277,281	\$ 1,321,725
<b>NET REVENUE</b>		\$ 73,823,027	\$ 77,360,118	\$ 82,922,581	\$ 84,972,725	\$ 88,488,195	\$ 91,055,278	\$ 93,736,709	\$ 96,484,045	\$ 99,298,883
<i>Revenue Growth</i>						<i>4.14%</i>				
<b>SHARED COSTS</b>										
Reserve Fund		\$ 33,973	\$ 39,033	\$ 74,245	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000
Tax Title		\$ 19,055	\$ 21,567	\$ 39,070	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000
Insurance/Town Bldgs.	[9]	\$ 673,545	\$ 763,050	\$ 867,934	\$ 999,983	\$ 1,099,981	\$ 1,154,980	\$ 1,212,729	\$ 1,273,366	\$ 1,337,034
So. Shore Vo. Tech./Norfolk Agric.	[3]	\$ 792,870	\$ 638,132	\$ 634,970	\$ 614,185	\$ 769,728	\$ 808,214	\$ 848,625	\$ 891,056	\$ 935,609
Debt & Interest		\$ 1,995,967	\$ 1,995,967	\$ 1,995,246	\$ 1,995,967	\$ 1,995,767	\$ 1,995,767	\$ 1,995,767	\$ 1,995,767	\$ 1,995,767
- Capital Stabilization/Capital Plan		\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000
- Capital Stabilztn/Plan (Meals Tax)		\$ 84,000	\$ 84,000	\$ 38,000	\$ 84,000	\$ 84,000	\$ 84,000	\$ 84,000	\$ 84,000	\$ 84,000
- Debt Excl MS & PSC (Meals Tax)	[2]	\$ 100,000	\$ -	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000
Plymouth County Retirement Assmt	[5]	\$ 4,875,453	\$ 5,228,790	\$ 5,759,996	\$ 6,213,897	\$ 6,841,463	\$ 7,434,673	\$ 8,029,447	\$ 8,671,803	\$ 9,365,547
School Bus Lease	[4]	\$ 231,301	\$ 244,301	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000
Street Lights	[4]	\$ 110,287	\$ 88,597	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000
Workers' Compensation		\$ 532,715	\$ 210,000	\$ 523,715	\$ 210,000	\$ 210,000	\$ 210,000	\$ 210,000	\$ 210,000	\$ 210,000
HVAC Technician	[15]				\$ 73,008	\$ 76,658	\$ 80,491	\$ 84,516	\$ 88,742	\$ 93,179
Second School Resource Officer	[16]					\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000
Unemployment Insurance	[11]	\$ 17,242	\$ 152,088	\$ 1,920	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000	\$ 65,000
Contributory Group Insurance	[10,14]	\$ 6,013,580	\$ 5,933,245	\$ 6,080,017	\$ 6,833,077	\$ 7,279,855	\$ 7,789,445	\$ 8,334,706	\$ 8,918,135	\$ 9,542,405
Federal Taxes	[6]	\$ 723,133	\$ 712,899	\$ 758,366	\$ 848,396	\$ 882,332	\$ 917,625	\$ 954,330	\$ 992,503	\$ 1,032,203
OPEB	[7]	\$ 97,509	\$ 104,440	\$ 115,200	\$ 124,278	\$ 136,829	\$ 148,693	\$ 160,589	\$ 173,436	\$ 187,311
<b>TOTAL SHARED COSTS</b>		\$ 16,400,630	\$ 16,316,109	\$ 17,463,679	\$ 18,750,791	\$ 20,230,614	\$ 21,477,890	\$ 22,768,709	\$ 24,152,808	\$ 25,637,055
<b>NET AVAILABLE</b>		\$ 57,422,396	\$ 61,044,009	\$ 65,458,902	\$ 66,221,934	\$ 68,257,581	\$ 69,577,389	\$ 70,968,000	\$ 72,331,237	\$ 73,661,828
<b>SPLIT</b>										
School Share 66.67% [4]		\$ 38,294,193	\$ 39,206,165	\$ 41,273,689	\$ 43,333,014	\$ 45,507,329	\$ 46,387,245	\$ 47,314,365	\$ 48,223,236	\$ 49,110,341
Town Share 33.33%		\$ 19,144,224	\$ 19,600,142	\$ 20,633,749	\$ 21,663,257	\$ 22,750,252	\$ 23,190,144	\$ 23,653,634	\$ 24,108,001	\$ 24,551,487
		\$ 57,438,417	\$ 58,806,307	\$ 61,907,438	\$ 64,996,271	\$ 68,257,581	\$ 69,577,389	\$ 70,967,999	\$ 72,331,237	\$ 73,661,828
Percentage Change						5.02%	1.93%	2.00%	1.92%	1.84%

**FINANCIAL FORECAST COMMITTEE MEMBERS:** Town Administrator James Boudreau; Select Board Member Vice Chair Andrew Goodrich; Finance Director/Town Accountant Nancy Holt; Treasurer Collector Pamela Avitabile; Director of Assessing Joseph DiVito; School Committee Member Peter Gates; Superintendent of Schools William Burkhead; Director of School Finance and Business Robert Dutch; Capital Planning Committee Chair Christopher Carchia and Advisory Committee Chair James Gilmore

## Adopted Forecast February 2023

### FORECASTING MODEL

	Notes	Actual FY 2020	Actual FY 2021	Actual FY 2022	Budget FY 2023	Proposed FY 2024	Projected FY 2025	Projected FY 2026	Projected FY 2027	Projected FY 2028
TAX RATE										
Total Levy from above		\$ 58,023,354	\$ 60,697,650	\$ 65,564,330	\$ 69,073,069	\$ 73,256,199	\$ 75,887,604	\$ 78,584,794	\$ 81,349,414	\$ 84,183,149
School Debt Exclusion		\$ 713,532	\$ 681,947	\$ 653,930	\$ 619,483	\$ 594,744	\$ 564,753	\$ 84,580	\$ 82,371	\$ 83,128
Wastewater Debt Exclusion		\$ 120,475	\$ 97,981	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Water Treatment Plant Debt Excl										
Library Debt Exclusion		\$ 353,690	\$ 384,352	\$ 373,925	\$ 363,425	\$ 352,925	\$ 342,425	\$ 331,925	\$ 321,425	\$ 311,850
Public Safety Complex Debt Excl	[8]	\$ 1,148,325	\$ 1,163,670	\$ 1,135,710	\$ 1,102,213	\$ 1,070,463	\$ 1,033,838	\$ 1,002,338	\$ 970,838	\$ 942,338
Senior Center/Gym Debt Exclusion		\$ -	\$ 58,333	\$ 921,992	\$ 782,900	\$ 803,463	\$ 687,125	\$ 664,875	\$ 642,625	\$ 620,375
Middle School Debt Exclusion	[8]	\$ 3,502,464	\$ 3,428,600	\$ 3,335,600	\$ 3,242,600	\$ 3,149,600	\$ 3,056,600	\$ 2,958,725	\$ 2,865,975	\$ 2,782,500
TOTAL TAX LEVY		\$ 63,861,840	\$ 66,512,533	\$ 71,985,487	\$ 75,183,689	\$ 79,227,394	\$ 81,572,345	\$ 83,627,237	\$ 86,232,647	\$ 88,923,340
TAX RATE		\$ 13.50	\$ 13.33	\$ 12.62	\$ 11.13	\$ 11.32	\$ 11.43	\$ 11.49	\$ 11.62	\$ 11.75
Total Valuation		\$ 4,875,051,680	\$ 5,146,329,020	\$ 5,249,255,600	\$ 6,833,558,450	\$ 6,970,229,619	\$ 7,109,634,211	\$ 7,251,826,896	\$ 7,396,863,434	\$ 7,544,800,702

#### ASSUMPTIONS:

[1] - Reflects estimated FY24 DOR cherry sheet from DLS for Governor's FY24 budget with level funding for FY25-28

[2] - Estimate of \$230,000 is a return to the pre-pandemic level; 20% to EDC budget; \$100,000 to offset debt exclusion restored; \$84,000 to capital plan

[3] - South Shore Voc. Tech FY24 estimated assessment from SSVT and Norfolk Agricultural actual for FY24 for one students; SSVT has 10 student enrollment increase for FY24

[4] - Shared cost of school bus lease of \$250,000 added to this amount in budget article so it is under the control of the School Department. Shared cost of street lighting set at \$125,000. Both amounts to stay static for future years.

[5] - Actual assessment for FY24 and FY25 with FY26-28 at 8%

[6] - Reflects a 4% increase over FY23 budget and remains at that level through FY28 due to exempt employees retiring and COLAs.

[7] - Pursuant to Town financial policies, 2% of Plymouth County Retirement System assessment.

[8]- \$100,000 in solar array and wind turbine revenues to offset debt exclusion impact for middle school & public safety complex.

[9]- 10% increase over FY23 budget - some lines moved to other insurers. Additional 5% FY25-28.

[10]-FY20 was 3.1% for active plans; FY21 is 3.9% for active plans; FY22 was 4.36% for active plans; calendar year 2021 at 0% for Medex plans; FY23 rate is 3.61% for active plans; FY24 rate is 7.44% for active plans and barring any positive information 8% increase assumed for FY25-FY28

[11]- Unemployment line at \$65,000 which is pre-pandemic level.

[12]- Actual calculation for FY24 and 2% estimated increase for FY25-28.

[13]-Increased to \$5,6961,412; which is more than the FY20 pre-pandemic estimate and also greater than the FY21-23 estimate.

[14]-FY21 and FY22 actuals are artificially low as the Town's health insurer, MIIA, provided premium holidays due to the pandemic

[15]-New shared cost for FY23 for salary of a shared HVAC Technician for town and school buildings increased by 2.5% for FY24 for COLA and 2.5% for step; same pattern for FY25-28

[16]-New shared cost for FY24 for salary of a second School Resource Officer during the school year and patrol officer during the summer.