CONTRACT FOR THE PROCUREMENT
OF
GOODS AND SERVICES

Service: **Police Communication Centers Conversion & Equipment**

Vendor: ALL-COMM Technologies, Inc.

Contract #: 15-PO-03

July 2014

Town of Scituate, Massachusetts
600 Chief Justice Cushing Highway
Scituate, MA 02066
www.scituatema.gov

Town of Scituate
600 Chief Justice Cushing Highway
Scituate, Massachusetts 02066

H: CONTRACT-STANDARD CONTRACT

TOWN OF SCITUATE, MASSACHUSETTS
Contract Documents for the Procurement of Goods and Services

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AGREEMENT

The following provisions shall constitute an Agreement between the Town of Scituate, acting by and through its Town Administrator and/or Board of Selectmen, hereinafter referred to as "Town", and ALL-COMM with an address of 5 Whitmore Road, Revere MA 02151 hereinafter referred to as "Contractor", effective as of the 23rd day of July, 2014. In consideration of the mutual covenants contained herein, the parties agree as follows:

ARTICLE 1: SCOPE OF WORK:
The Contractor shall provide goods as outlined in Attachment A with pricing provided in state contract PO14-1080-OSD01-OSD10-00000000044. F1R03

ARTICLE 2: TIME OF PERFORMANCE:
The contractor shall complete all work and services required on or before ASAP. If completion is not achieved by said date, the Contractor shall be liable to the Town for liquidated damages in the amount of $0 per calendar day.

ARTICLE 3: COMPENSATION:
The Town shall pay the Contractor for the performance of the work outlined in Article 1 above, the contract sum of $16,123.25 in accordance with the provisions of the specifications, or as set forth in an attachment hereto in Attachment A, the quotation.

ARTICLE 4; CONTRACT DOCUMENTS:
The following documents form the Contract and all are as fully a part of the Contract as if attached to this Agreement herein:
1. This Agreement.
2. Amendments, or other changes mutually agreed upon between the parties.
3. All attachments to the Agreement.

In the event of conflicting provisions, those provisions most favorable to the Town shall govern.

ARTICLE 5: CONTRACT TERMINATION:
The Town may suspend or terminate this agreement by providing the Contractor with ten (10) days written notice for the reasons outlined as follows:
1. Failure of the Contractor, for any reason, to fulfill in a timely and proper manner its obligations under this Agreement
2. Violation of any of the provisions of this Agreement by the Contractor.
3. A determination by the Town that the Contractor has engaged in fraud, waste, mismanagement, misuse of funds, or criminal activity with any funds provided by this Agreement.
4. The contract may be terminated for convenience by the Town.

ARTICLE 6: INDEMNIFICATION:
The Contractor shall, to the maximum extent permitted by law, indemnify and save harmless the Town of Scituate, its officers, agents and employees from and against any and all damages, liabilities, actions, suits, proceedings, claims, demands, losses, costs and expenses (including reasonable attorneys' fees) that may arise out of or in connection with the work and/or service being performed or to be performed by the Contractor, its employees, agents, or subcontractors. The existence of insurance shall in no way limit the scope of this indemnification. The Contractor further agrees to reimburse the Town of Scituate for damage to its property caused by the contractor, its employees, agents, subcontractors or materials. Contractor shall be solely responsible for all local taxes or contributions imposed or required under the Social Security, Workers' Compensation, and income tax laws. Further, the Contractor shall indemnify and hold harmless the Town with respect to any damages, expenses, or claims arising from or in connection with any of the work performed or to be performed under this Agreement.

ARTICLE 7: AVAILABILITY OF FUNDS:

The compensation provided by this Agreement is subject to the availability and appropriation of funds. The contractor shall be obligated to provide services hereunder, only to the extent that said funds are available.

ARTICLE 8: APPLICABLE LAW:
The Contractor agrees to comply with all applicable local, state and federal laws, regulations and orders relating to the completion of this Agreement. This Agreement shall be governed by and construed in accordance with the law of the Commonwealth of Massachusetts.

ARTICLE 9: ASSIGNMENT:
The Contractor shall not make any assignment of this Agreement without the prior written approval of the Town.

ARTICLE 10: AMENDMENTS:
All amendments or any changes to the provisions specified in this Contract can only occur when mutually agreed upon by the Town and Contractor. Further, such amendments or changes shall be in writing and signed by officials with authority to bind the Town. Additionally, all amendments and changes shall be approved by the Finance Director/Town Accountant prior to execution by the awarding authority. No amendment or change to the contract provisions shall be made until after the written execution of the amendment or change to the Contract by both parties.

ARTICLE 11: INSURANCE:
The Contractor shall be responsible to the Town or any third party for any property damage or bodily injury caused by it, any of its subcontractors, employees or agents in the performance of, or as a result of, the work under this Agreement. The Contractor and any subcontractors used hereby certify that they are insured for workers compensation, property damage, personal and product liability. The Contractor and any subcontractor it uses shall purchase, furnish copies of, and maintain in full force and effect insurance policies in the amounts here indicated.

General Liability

Bodily Injury Liability:	$1,000,000 per occurrence
Property Damage Liability	$1,000,000 per occurrence
(or combined single limit)	$1,000,000 per occurrence

Automobile Liability

Bodily Injury Liability:	$1,000,000 per occurrence
Property Damage Liability	$1,000,000 per occurrence
(or combined single limit)	$1,000,000 per occurrence

Workers' Compensation Insurance as required by law

Coverage for all employees in accordance with Massachusetts General Laws

Prior to commencement of any work under this Agreement, the Contractor shall provide the Town with Certificates of Insurance which include the Town as an additional named insured and which include a thirty day notice of cancellation to the Town.

CERTIFICATION AS TO PAYMENT OF STATE TAXES

Pursuant to M.G.L.v.62C, S49A, I certify under the penalties of perjury that the Contractor has complied with all laws of the Commonwealth of Massachusetts relating to taxes.

04-3060454
Social Security Number or
Federal Identification Number

All-Comm Technologies, Inc.
Signature of Individual or
Corporate Name

By: _____
Corporate Officer
(If applicable)

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed on the day and year first above written.

CONTRACTOR

by _____

Paul Boudreau, President
Printed Name and Title

TOWN of SCITUATE

Awarding Authority Authorization:

_____
by its Town Administrator, Patricia A. Vinchesi

and/or by its Board of Selectmen:

_____

_____

_____

_____

_____

TOWN OF SCITUATE

Department Authorization:

_021.210.2144.5700.0000.0000____
Department Acct # for Appropriation

_____
by its Department Head

Procurement Compliance:

_____
by its Procurement Manager

Certification as to Availability of Funds:

_____
by its Finance Director/Town Accountant

CERTIFICATE OF VOTE
(Corporations only should complete this form)

At a duly authorized meeting of the Board of Directors of the

Alt Comm Technologies Inc held on 9/15/14 it was VOTED that
(Name of Corporation) (Date)

Paul Boudreau President
(Name) (Officer)

of this company, be and hereby is authorized to execute contracts and bonds in the name and on behalf of said company, and affix its corporate seal hereto; and such execution of any contract or obligation in this company's name on its behalf by such officer under seal of the company, shall be valid and binding upon this company.

I hereby certify that I am the clerk of the above named corporation and that Paul Boudreau is the duly elected officer as above of said company, and that the above vote has not been amended or rescinded and remains in full force and effect as the date of this contract.

9/15/14
Date

Christ. A. Taquidara
(Clerk)

Corporate
Seal

(PROVIDE AN INSURANCE CERTIFICATE NAMING THE TOWN AS INSURED UNDER THE POLICY)

This is to certify that the _____(Company) has issued the policies listed below, that these policies are written in accordance with the Company's standard policies and endorsements, except as indicated below or as noted in the attachments hereto, which policies and endorsements will be made available to OWNER upon request, that they provide coverage and limits of liability shown with respect to the insurance indicated, that they are in force on this date, that all deductible amounts are indicated below, and that this Certificate is furnished in accordance with and for the purpose of satisfying the requirements of OWNER in connection with the award and performance of a contract or agreement between the Town of _____ (OWNER) and

1. Name of Insured _____
2. Address of Insured _____
3. Location and Description of Work _____
   _____ Project Contract No. _____

			Coverage and Limits of Liability (at least as shown below)			
			Bodily Injury Liability		Property Damage Liability	
Policy Number	Effective Date	Expiration Date	Each Occurrence	Each Aggregate	Each Occurrence	Each Aggregate
A. Owners Protective Liability has been issued at the expense of Above Insured to _____ (Owner)						
_____	_____	_____	$1,000,000	$1,000,000	$1,000,000	$1,000,000
B. Comprehensive General Liability						
_____	_____	_____	$1,000,000	$1,000,000	$1,000,000	$1,000,000
Including: 1. Operations/Premises 2. XCU 3. Products/Completed Operations 4. Contractual as Below 5. Independent Contractors 6. Broad Form Property Damage 7. Personal Injury						
C. Auto Liability			Each Person	Each Accident	Each Accident	
Including: 1. All Owned 2. Hired 3. Non-owned			$1,000,000	$1,000,000	$1,000,000	
_____	_____	_____				
D. Workmen's Compensation						
_____	_____	_____	Compensation Statutory State(s) Coverage B Limit $1,000,000 if Applicable			
E. Umbrella Liability						
_____	_____	_____	$2,000,000 Aggregate			
F. Builder's Risk Insurance - "All Risk" Completed Value Form $_____						
_____	_____	_____	As Specified in Contract or Agreement			

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under the penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

(Signature of person signing bid or proposal)

All-Comm Technologies, Inc.
(Name of Business)

(Date)

ACKNOWLEDGMENT OF RECEIPT OF CONFLICT OF INTEREST LAW

Introduction to the Conflict of Interest Law for the Private Sector

The conflict of interest law, G. L. c. 268A , is one of several laws that govern your dealings with public officials and employees. Below are some of the general rules that you must follow. You could face civil and criminal penalties if you take a prohibited action. Many aspects of the law are complicated and there are often exemptions to the general rules. We encourage you to seek legal advice from the Commission regarding how the law would apply to you in a particular situation.

- **Bribery**: You may not offer or give anything to a public official in exchange for that official agreeing to perform or not perform an official act. This prohibition applies to *all* offers and gifts, regardless of their value. You also may not give, offer or promise anything to a public employee (or prospective public employee) with the intent to influence an official act, or to persuade the employee to commit, collude in or allow a fraud. (G. L. c. 268A , § 2)

- **Registered Executive and Legislative Agents**: If your job involves interaction with the state Legislature, the Executive Branch, or independent authorities, you should contact the Secretary of State's Office regarding whether you are required to register as an Executive or Legislative Agent. Registered Agents may not give *anything* to a public official or policy-making public employee, or to an immediate family member of a public official or policy-making public employee. This prohibition applies to meals, drinks, entertainment, and all other types of offers or gifts, regardless of their value. (G.L. c. 3, § 43)

- **Gifts and Gratuities**: Even if you are *not* a Registered Agent, you may not give a public official or *any* public employee anything "of substantial value" for or because of the official's duties. (G. L. c. 268A , § 3(a).)

  - Gifts that are worth $50 or more are considered to be of "substantial value" and are therefore prohibited.

  - This restriction applies to meals, drinks, entertainment, discounts, free educational conferences, waived event admission costs, travel reimbursements, gifts of appreciation, retirement presents, and all other forms of gratuities that are given to public officials. Honoraria for speeches may be given to state legislators, but *not* to appointed officials or employees.

- If more than one gift is given to a public employee, the value of all gratuities may be aggregated to reach the "substantial value" threshold. The value of gifts given to immediate family members of a public employee may, in certain circumstances, be attributed to the public employee.

- "Standing offers" (*e.g.*, "call me anytime you want to go to a game") are almost always considered to be of "substantial value", even if the cost of a single event is less than $50, because the public employee could accept the offer more than once.

- You *may* generally pay for travel and limited other expenses incurred by a public employee in connection with a "legitimate speaking engagement". Contact the Commission for more information about this exemption.

- You *may* pay for travel, meals and other costs for state Executive Branch employees who utilize the "Travel and Participation in Training Sessions Where Private Entities Provide Financing" process described in 801 CMR 7.00. Note that this process requires advance approval by the state employee's Agency Head and Cabinet Secretary.

- **Hiring Public Employees**: Except in rare instances, you may *not* pay or otherwise compensate a public employee in connection with any matter that is "of direct and substantial interest" to their public employer. (G. L. c. 268A , §§ 4(b), 11(b) and 17(b).)

  Types of matters that are considered "of direct and substantial interest" to the Commonwealth (or, in the case of a county or municipal employee, the relevant public employer) include: any matter pending before, under the official jurisdiction of, or involving action by an agency, board, commission or department of the public employer; any effort to change regulations, policies or procedures; and any contract, court case, or other legal matter to which the public employer is a party.

- You *may* pay "special" state, county and municipal employees in connection with matters of interest to their public employers, if they have not personally participated in the matters, the matters are not under their official jurisdiction and not pending in their agency if they serve on more than 60 days a year. Also, special exemptions apply to state legislators; contact the Commission for more information.

- **Hiring Former Public Employees**: Former public employees and their business partners may *never* accept money or other forms of compensation in connection with matters in which they participated as public employees. Also, even if they did not personally participate in the matters, there is a one year "cooling-off" period before former public officials may personally appear before government agencies in connection with matters that had been under their official responsibility. (G. L. c. 268A, §§ 5, 12 and 18.)

- Special prohibitions apply to former state employees who worked on privatization contracts; contact the Commission for more information.

****

ACKNOWLEDGMENT OF RECEIPT

I, _____, a vendor for Town of Scituate, hereby acknowledge that I received a copy of the summary of the conflict of interest law for the private sector on _____.
(date)

Vendors should complete the acknowledgment of receipt and return it to the individual who provided them with a copy of the summary.

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 9/3/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Eastern Insurance Group LLC
233 West Central Street
Natick MA 01760

CONTACT NAME: Select Dept ext 66807
PHONE (A/C, No, Ext): (508) 651-7700 FAX (A/C, No): (781) 586-8244
E-MAIL ADDRESS: selectwork@easterninsurance.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: General Star Ind Co	37362
INSURER B: Massachusetts Bay Ins.Co.	22306
INSURER C: AmGuard	42390
INSURER D:	
INSURER E:	
INSURER F:	

INSURED
All Comm Technologies Inc
5 Whitmore Road
Revere MA 02151

COVERAGES

CERTIFICATE NUMBER: CL143329720 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR X Professional Excluded GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY PRO-JECT LOC			IYG416204A	3/1/2014	3/1/2015	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100,000
							MED EXP (Any one person)	$ 10,000
							PERSONAL & ADV INJURY	$ 1,000,000
							GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
								$
B	AUTOMOBILE LIABILITY ANY AUTO ALL OWNED AUTOS X SCHEDULED AUTOS X HIRED AUTOS X NON-OWNED AUTOS			ADN2430903	2/1/2014	2/1/2015	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
							Medical payments	$
A	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED X RETENTION $ 0			IXG416210A	3/1/2014	3/1/2015	EACH OCCURRENCE	$ 5,000,000
							AGGREGATE	$ 5,000,000
								$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		ALWC465064	8/15/2014	8/15/2015	X WC STATU-TORY LIMITS OTH-ER	
							E.L. EACH ACCIDENT	$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
COMMUNICATION EQUIPMENT INSTALLATION
Town of Scituate is additional insured for the General Liability Policy.

CERTIFICATE HOLDER

Town of Scituate
600 Chief Justice Cushing Hwy
Scituate, MA 02066

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
John Koegel/CMH2

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FIR03 Fire/EMS Police Equipment, Supplies and Related Maintenance Service
Award Information
October 1, 2010 through September 30, 2012

FIR03 FIRE/EMS Police Equipment, Supplies and Related Repairs & Services
Manufacture/Product Line
Award Information
October 1, 2012 through September 30, 2014
Vendor Customer #: VC6000174957 – Vendor Line 2

Contact Information

Bidders Name All-Comm Technologies, Inc.
Bidders Contact : Paul Boudreau
Address: 5 Whitmore Road, Revere, MA 02151
Phone: 781-289-3000 **Fax: 781-289-7300**
E-mail: pboudreau@allcomm1.com

	Manufacturer's % Discount Off	Repairs yes/no	Services yes/no	Manufacturer Price List Attachment	Manufacturer's Price Link Attachment	Date of Manufacturer's Price List
Able 2 Sho Me	35%	yes	yes	yes		1/1/2012
All-Comm Service Rates	• 30%	yes	yes	yes		8/29/2012
Carson Sirens	25%	yes	yes	yes		1/1/2012
Chatsworth Products	10%	yes	yes	yes		12/1/2010
Cimarron	15%	yes	yes	yes		1/1/2012
Cobalt Audio	15%	yes	yes	yes		1/1/2012
Code 3 Inc	30%	yes	yes	yes		8/1/2012
ComLog	25%	yes	yes	yes		4/1/2012
Crest Electronics	10%	yes	yes	yes		8/1/2012
Daniel Electronis	10%	yes	yes	yes		8/1/2012
dbSpectra	10%	yes	yes	yes	www.dbspectra.com	2011/2012
DC Rentals	30%	yes	yes	yes		1/1/2010
EMR Corporation	10%	yes	yes	yes		1/1/2012
ETI Sound Off	35%	yes	yes	yes		6/1/2012
Eventide	20%	yes	yes	yes		5/1/2012
Federal Signal	35%	yes	yes	yes		1/1/12 and 7/1/12
FireCom	10%	yes	yes	yes		1/1/2012
Grommes Precision	20%	yes	yes	yes		10/1/2010
Havis Shields	20%	yes	yes	yes	www.havis.com	9/1/2012
ICOM	26%	yes	yes	yes		1/1/2012
Ideal Seating	45%	yes	yes	yes		6/1/2009
JPS/Raytheon	5%	yes	yes	yes		4/25/12 and 12/1/11
Kenwood	30%	yes	yes	yes		3/1/2012
Motorola Commercial/Pro Series/TRBO/Accessories	26%	yes	yes	yes		8/1/2012
Motorola/Cambium Point to Point	5%	yes	yes	yes		6/5/2012
Network Innovations - Equipment Only	5%	yes	yes	yes		8/30/2010
Odyssey	10%	yes	yes	yes		1/1/2012
Omnitronics North America	15%	yes	yes	yes		1/1/2012
Otto	20%	yes	yes	yes	www.ottoexcellence.com	2010/2011
Power Products	25%	yes	yes	yes	www.powerproducts.com	7/1/2012
Pyramid	25%	yes	yes	yes		8/1/2012
Raven Electronics Corporation	10%	yes	yes	yes		9/1/2011
Sound Off Inc	35%	yes	yes	yes		6/1/2012
Soundsphere	25%	yes	yes	yes		8/1/2010
StiCo	5%	yes	yes	yes		1/1/2012
TC Communications	10%	yes	yes	yes		1/1/2012

Tessco	Gold Price x 1.18	yes	yes		www.tessco.com	Volume 28, 2012
TX/RX Systems	15%	yes	yes	yes		1/1/2012
Watson	30%	yes	yes	yes		3/1/2012
Whelen	30%	yes	yes	yes		7/1/2012
Wright Line	15%	yes	yes	yes		1/1/2011
Zetron, Inc	19%	yes	yes	yes		1/1/2010
FIR03 - Sensitively Level: High during development Low once published						
Tait	15%	yes	yes	yes		9/1/2012
Astra	20%	yes	yes	yes		1/1/2012
Spectracom/Netclock	10%	yes	yes	yes		8/1/2012
Telwave	15%	yes	yes	yes		7/1/2010
Vertex	26%	yes	yes	yes		8/14/2012
Pryme	20%	yes	yes	yes		9/1/2012
Impact Power Technologies, LLC	15%	yes	yes	yes		2013

FIR03 FIRE/EMS, POLICE EQUIPMENT AND SUPPLIES
WITH RELATED SERVIES & REPAIRS
Contract Award
Contractor's FACT SHEET
October 1, 2012 through September 30, 2014

Vendor Customer #: VC6000174957 – Vendor Line 2

Contractors Name:	All-Comm Technologies, Inc.
Address:	5 Whitmore Road, Revere, MA 02151
Web site address:	www.allcommtechnologies.com
Contact Name:	Paul Boudreau
Phone number:	781 289 3000
Fax number:	781 289 7300
Emergency phone number:	781-953-4500
E-mail address:	pboudreau@allcomm1.com
Customer Service Phone Number	781 289 3000
Customer Service hours:	8:00AM to 5:00 PM

Prompt Pay Discount: 2%-10 days

Trade-In - Will be accepted by contractor of existing used equipment towards credit to the customer's account based on the following criteria:

- Equipment will be accepted on a one for one basis.
- Equipment must be of the same type being purchased.
- Equipment must be complete and in working order.
- Equipment value will be determined mutually between the customer and
- We reserve the right to limit quantities.
- Trade-Ins will be accepted on a case by case basis and must be negotiated before the purchase of equipment and or services.
-

Please Note: Where vehicles do not fall under the scope and/or description of this contract any vehicles (i.e. cars, cruisers, trucks, etc) **ARE EXCLUDED** from being used as a trade in allowance by any eligible entity using this statewide contract.

Dock Delivery Discounts (DDD)

- All deliveries must be made to a single location.
- All deliveries require a loading dock.
- Requires recipient location personnel for unloading.
- All deliveries will be made on a standard pallet which will require a pallet jack or forklift to be provided by the end user.
- All deliveries will be in bulk packaging.

Volume Purchase Discount (VPD)

- Able 2 Products orders over $3,000 receive additional 2% discount
- Carson Siren Products orders over $5,000 receive additional 5% discount
- Cimarron Products orders over $5,000 receive additional 2% discount
- Code 3 Products orders over $5,000 receive additional 5% discount
- COMLOG Products orders over $25,000 receive additional 2% discount
- Eventide Products orders over $25,000 receive additional 5% discount
- Federal Signal Products orders over $5,000 receive additional 5% discount
- Firecom Products orders over $5,000 receive additional 5% discount
- Grommes Precision Products orders over $5,000 receive additional 5% discount
- Havis Shields Products orders over $5,000 receive additional 5% discount
- ICOM USA Products orders in quantities of 25 pieces receive additional 2% discount

- Kenwood Products orders in quantities of 25 pieces receive additional 2% discount
- Motorola Radio Products orders in excess of 25 pieces receive additional 2% discount
- Motorola Battery Products orders in excess of 25 pieces receive additional 2% discount
- Otto Products orders over $2,500 receive additional 5% discount
- Power Products orders over $5,000 receive additional 2% discount
- Pyramid Products over $5,000 receive additional 2% discount
- ETI/Sound-Off Signal Products orders over $5,000 receive additional 5% discount
- Soundsphere Audio Products orders over $5,000 receive additional 2% discount
- Whelen Products orders in excess of $5,000. Receive additional 2% discount
- This discount applies to single individual orders processed and delivered at the same time, no extended delivery.
-

Service Rates

Normal Service Hours
Service Labor Rates $125/hour 8 AM to 5 PM Monday-Friday
Installation/Repair/Programming Labor Rate: $125/hour
Travel Time @ $125/hour

Emergency, Weekends and after normal working hours
Service Labor Rate $245/hour 5 PM-8AM and weekends and holidays

Product Engraving Services
Engraving First Line $35.00
Engraving Second Line $15.00

Emergency Field Deployment Equipment
Mobile Command Trailer $950/day

Value Added Features

- **Training**: No charge on training on all equipment sold and provide under this contract. The training is comprehensive and provided at the customer location during scheduled intervals.
- **Pick Up and Delivery:** Pickup and delivery is provided of equipment from customer site for repair and service.
- **Onsite service and repair:** Onsite service is provided, installation and repair for the products on this contract including warranty service and repairs.
- **Battery Charging:** Fully charged batteries are provided for all portable devices that is supplied under this contract. This insures that the product is ready to be used and put in service when delivered to the customer.
- **Battery Recycling:** No charge on recycling of all used battery products that is provided. Used batteries for recycling will be picked up at the customer location.
- **Mobile Command trailer:** A Mobile Command Trailer will be supplied at no charge for the department to use while contractor provides dispatch center equipment upgrades or renovations under this contract. This allows the upgrade of systems to take place while not interrupting the normal operations as dispatchers can operate out of the trailer during the installation process.
- **Emergency Deployment:** Contractor can provide the use of our Emergency Command Trailer and personnel for deployment at an emergency event for any customers on this contract. This trailer contains communications and support function equipment ready for use 24/7/365.
- **Product Engraving:** Contractor can provide custom engraving/etching of most portable devices available on this contract.
- **Emergency Loaner Equipment:** Contractor has an inventory of loaner equipment such as base stations, repeaters, dispatch consoles and fire station alerting system

components available to our customers for use in an emergency in which their devices have failed and present a public safety emergency.

- **Provide As-Built Diagrams:** Contractor can provide cad type as-built schematic diagrams and drawings for all the equipment we provide and install for projects we participate in.
- **Project Management:** Contractor has an experienced staff that can provide Project Management for any major projects undertaken, this included interface with other vendors who would be involved with the various aspects of a large project.
- **System Evaluation:** Contractor can provide system evaluation and analysis for all components provided on this contract. This includes a written report to the customer with details surrounding the system and needed improvements.
- **Service Availability:** Contractor can provide service and repairs on a 24/7/365 basis to best serve our customer requirements, this allows for emergency service during an event if needed.
- **Secure Storage:** Contractor can provide secure inside storage for vehicle and property in our facility for service or repair

ALL-COMM
Technologies, Inc.

5 Whitmore Road
Revere, MA 02151
781-289-3000 - FAX 781-289-7300

INVOICE

14318

Bill To: Scituate Police Department
604 Justice Cushing Highway
Scituate MA 02166

Ship To: Scituate Police Department
604 Justice Cushing Highway
Scituate MA 02166

INVOICE NUMBER	INVOICE DATE	ORDER NUMBER	ORDER DATE	CUSTOMER NUMBER	CUSTOMER P.O. #	TERMS	SP
14318	07/23/14	35936	06/23/14	582		Net 10	59X

Units	UM	Item/Description	DISC	Unit Price	Amount
		Linked Order #: 00100012005			
		ALL EQUIPMENT & LABOR PER STATE CTK FIR03			
1.00	EA	TELEXUSED		5,034.00	5,034.00
		Used Telex Console			
		Serial Numbers: Retail $11,874.00 42.5% Discount	Contract is 7%		
		1			
1.00	EA	PS12USED Retail $395.00 51% Discount		201.00	201.00
		Peiker Base Microphone Used			
1.00	EA	TM8250-H6A16		798.00	798.00
		TM8250 25W Mobile UHF Mini UHF			
		Serial Numbers:			
		20222782			
1.00	EA	TM9135-H6B0-		1,675.00	1,675.00
		TM9135 450-530M			
		Serial Numbers:			
		20223924			
2.00	EA	N82E16833316088		350.00	700.00
		HP J9019B#ABA Managed ProCurve			
		Switch 2510-24			
1.00	EA	*PARTS		365.25	365.25
		S/O:00100012005 Date:08/20/14			
		Tech:73X Nick Bordonaro			
84.00	EA	INSTALL		87.50 ✓	7,350.00
		Installation Labor Per State Contract FIR03	7 125 per contract		
1.00	EA	56467	30% per contract	.00	.00
		5 1/4" alum pnl			
1.00	EA	EB30-CDS-1PC		.00	.00
		CDM Frt Mt. Flush			
		Subtotal			16,123.25
		Total Due On 08/30/14			16,123.25

Thank you for your Business

ALL-COMM Technologies, Inc.
55 Accord Drive, Rockland, MA 02370 p (781) 289-3000 f (781) 289-7300

Scituate PD Console Scope of work

Labor includes the following;
Project Manager (PM) time to inspect the job site and determine the best sequence to temporarily move the dispatch system to keep it operational while the dispatch areas is reconstructed. PM interfaced with subcontractors and Sgt. Thompson to insure a smooth transition into the temporary dispatch site. PM worked with lead technician on technical considerations. Lead technician, service manager and PM selected equipment to lend to Scituate Police for the temporary dispatch area. Service manager and PM met to plan out the temporary move. PM and lead technician moved the dispatch center to the temporary location and optimized equipment.

PM again reviewed the new dispatch center plan to expand the system from one dispatch location to two. This plan was reviewed with Sgt. Thompson, lead technician and service manager to determine exact parts needed for the new position and changes required by Scituate Police. Lead technician visited existing dispatch equipment to determine the existing dispatch screen and the desired changes. Lead technician pulled needed parts at shop and began to stage new dispatch equipment and make software changes to existing dispatch screen. Lead technician with PM programmed new radios with scan feature as required by Scituate Police. Radios were staged, tested and burned in with new dispatch equipment. One more review was done with Sgt. Thompson to ensure smooth transition back to permanent dispatch area.

Lead technician with guidance from PM disconnected temporary dispatch area. Reassembled two dispatch positions at new dispatch area. Relocated IP-223 and new/existing IP-223's into radio room rack off garage level. Connected CAT-5 cabling to positions. Optimized and adjusted levels to the console positions. Installed network switches and reconnected NEO-10 for aux I/O and adjusted and tested. Tested and optimized entire system including new BAPERN radio and interop radio. Reprogrammed BAPERN radio for scan and changed software on screen in drop box.
STATE CONTRACT FIR03 RATE; 84 Hours X $87.50 = $7,350.00

1. **Existing Console**

Scituate PD has a one position Telex console consisting of the following equipment. (1) touch screen monitor, (1) HB-3 Audio Box, (2) Netgear network switch, (3) IP-223's one at the console position location and two located in the radio room in the garage, (1) NEO-10 located at the console position, (1) Telex microphone (1) Telex software license.

The lines on the console screen are as follows; Scituate PD repeater, PD Channel 2 (direct, interop), Scituate FD, Highway Department, School Department, Marine.

NEO-10 located at the console controls the following; Front door, garage door, chief's door (garage door).

The **IP-223 at the console controls;** the marine radio (CDM), the interop radio and Scituate Channel 2 direct (spectra).
The (2) IP-223'3 at the garage level controls; Scituate PD, Scituate FD, Scituate Highway, School department.

2. **Transition Requirements / Move the one position**

Scituate is installing new console furniture and reconfiguring the dispatch area. The console computer, HB-4, IP223 (located at console), Netgear switch and microphone need to be moved to the temporary dispatch location. The NEO-10 will not be connected through this period. The onsite electrician will install CAT-6 from the IP-223's to the temporary dispatch location. Our technicians need to make the network connections at both ends with the existing Netgear switches. Existing dispatch position will be connected. Scituate PD to supply computer screen arm and space for computer, console equipment and (2) control stations. Also provided will be circuits for all equipment.

Antenna cable will be extended from the existing console control stations (Marine radio, interop/Scituate channel 2 radio) to the temporary dispatch location. On site electrician will install cable from existing location to temporary location ALLCOMM to provide cable about 50'. ALLCOMM to provide connectors for the cable.
When the new dispatch area has been constructed the position will be moved into the permanent dispatch area. CAT-6 will be installed by the on-site electrician for the position. Existing antenna cable will be located at the location for the (2) control stations marine and Scituate PD 2/interop.

3. **ADD A SECOND TELEX POSITION**

   Add a second Telex dispatch position into the new dispatch room. Add a second touch screen, computer, HB-3, software license, microphone. Configure dispatch screen. CAT-6 will be installed from the radio room at garage level to the switch in the console.

4. **RECONFIGURE CONTROL STATIONS AT CONSOLE**
   Reconfiguring the control stations at the console location as follows; remove existing marine radio from console screen and have the marine radio operate on its own. Install a new BAPERN radio at the console and interface into the IP-223 using the slot that the marine radio used. Configure dispatch screen for the BAPERN radio with channels needed and scan operated from the console screen. There is an unused antenna with cable end in the radio room at the garage level; this cable needs to be extended to the console site for the new BAPERN radio. Cable length is approximately 100'. On-site electrician will install cable, ALLCOMM to do the terminations and grounding needed. Space needs to be provided for the BAPERN radio.

5. **QUOTE NEW BAPERN RADIO FOR CONSOLE**
   Supply and Install new BAPERN radio for console, as described above use the open slot in the IP-223 from isolating the marine radio as an independent control station. As stated above configure the console position screens to remove the marine radio and add BAPERN radio with scan.

6. **RECOMMENDED UPGRADES**
   There is presently Netgear switches used for the console network. These switches need to be upgraded to a better quality switch. I am not sure if the existing switches will handle a second position, a technician needs to determine.

   Grounding for the console and control stations need to be upgraded where needed.